

# CYBER LIABILITY APPETITE GUIDE

SAYATA COMPARATIVE RATING PLATFORM APPETITE		E-RISK CYBER LIABILITY APPETITE		
Revenue: up to \$100 million		Revenue: up to \$50 million		
Limits: up to \$5 million		Excess coverage for risks with up to \$100 million in revenue		
Ineligible: Cannabis, Online Gambling, Adult Content		Limits: up to \$5 million		
Getting up to 11 stand-alone Cyber Liability quotes from leading carriers in minutes is easy. Here's what you can expect from Sayata:		Cyber, Media, and Technology Security Services (CMTS)		
Enter six basic details about the business: name, address, industry, number of employees, revenue, and website.		Accountants	Funeral Homes and Services	Printing and Publishing (excludes media coverage)
You'll receive several quotes tailored to your client in minutes.		Advertising and Marketing Firms (excludes media coverage)	Inbound Call Centers	Private Equity Firms
Industry-specific claims scenarios are included with your quotes.		Agriculture (includes forestry and fishing)	Insurance Agents	Private/Charter Schools
You and your client pick a quote.		Allied Healthcare, Doctor, and Dental Offices	Logistics and Transportation	Property Management
You client completes the pre-filled digital application.		Architects and Engineers	Manufacturing	Real Estate Development
Your DeCotis Underwriter binds the policy in record time.		Auto Dealers	Media Production (excludes media coverage)	Recruiting and Staffing Firms
<b>Sayata Cyber Liability Target Industries and Classes</b>		Construction and Contractors	Miscellaneous Professional Services	Retail and Hospitality (hotels, clubs, shops, restaurants)
Accommodation and Food Services	Information Technology	Consultants	Municipalities under \$10 million in revenue/assets (includes utility providers)	Social Services Organizations
Administrative Support and Waste Management	Law Offices	E-commerce	Nonprofits	Venture Capital Firms
Agriculture	Management of Companies and Enterprises	Financial Advisors	Nursing Homes and Retirement Homes	Wholesale and Distribution
Arts and Entertainment	Manufacturers	<b>Cyber and Professional Services (CAPS)</b>		
Car Dealers	Medical Offices	Digital Marketing	IT Consulting without MSP exposure	Quality Control and Testing Services
Community Housing Providers	Mining	Document/Data Conversion	IT Staffing	Value-Added Reselling Services
Computer Programmers	Political Organizations	Electronics Repair	IT Training and Education	Web Development
Construction Contractors	Professional, Scientific, and Technical Services	Hardware Installation	Outsourced and Custom Software Development	
Construction of Commercial Building	Public Administration	<b>Standard Software Development, including the following:</b>		
Contractors (Artisans and GC)	Real Estate Rental and Leasing	- Business Analytics	- Enterprise Resource Planning	- Professional Services
Distributors	Recreation	- Consumer	- Financial	- Sharing Economy
Educational Services	Retailers	- CRM	- Healthcare and Medical	- Social Media
Engineering Service Firms	Security Providers	- E-commerce	- IT Analytics	- Telematics
Finance and Insurance	Social Services	- E-discovery	- Practice Management	
Fishing and Hunting	Transport and Warehousing			
Forestry	Utilities			
Healthcare Providers	Warehouses			
Hotels	Wholesalers			