CYBER LIABILITY APPETITE GUIDE

SAYATA COMPARATIVE RATING PLATFORM APPETITE	E-RISK CYBER LIABILITY APPETITE
Revenue: up to $100 million	Revenue: up to $50 million
Limits: up to $5 million	Excess coverage for risks with up to $100 million in revenue
Ineligible: Cannabis, Online Gambling, Adult Content	Limits: up to $5 million

Getting up to 11 stand-alone Cyber Liability quotes from leading carriers in minutes is easy. Here's what you can expect from Sayata:	Cyber, Media, and Technology Security Services (CMTS)		
Enter six basic details about the business: name, address, industry, number of employees, revenue, and website.	Accountants	Funeral Homes and Services	Printing and Publishing (excludes media coverage)
You'll receive several quotes tailored to your client in minutes.	Advertising and Marketing Firms (excludes media coverage)	Inbound Call Centers	Private Equity Firms
Industry-specific claims scenarios are included with your quotes.	Agriculture (includes forestry and fishing)	Insurance Agents	Private/Charter Schools
You and your client pick a quote.	Allied Healthcare, Doctor, and Dental Offices	Logistics and Transportation	Property Management
You client completes the pre-filled digital application.	Architects and Engineers	Manufacturing	Real Estate Development
Your DeCotis Underwriter binds the policy in record time.	Auto Dealers	Media Production (excludes media coverage)	Recruiting and Staffing Firms
Sayata Cyber Liability Target Industries and Classes	Construction and Contractors	Miscellaneous Professional Services	Retail and Hospitality (hotels, clubs, shops, restaurants)

		Consultants	Municipalities under $10 million in revenue/assets (includes utility providers)	Social Services Organizations
Accommodation and Food Services	Information Technology	E-commerce	Nonprofits	Venture Capital Firms
Administrative Support and Waste Management	Law Offices	Financial Advisors	Nursing Homes and Retirement Homes	Wholesale and Distribution

Agriculture	Management of Companies and Enterprises	Cyber and Professional Services (CAPS)		
Arts and Entertainment	Manufacturers	Digital Marketing	IT Consulting without MSP exposure	Quality Control and Testing Services
Car Dealers	Medical Offices	Document/Data Conversion	IT Staffing	Value-Added Reselling Services
Community Housing Providers	Mining	Electronics Repair	IT Training and Education	Web Development
Computer Programmers	Political Organizations	Hardware Installation	Outsourced and Custom Software Development	
Construction Contractors	Professional, Scientific, and Technical Services	**Standard Software Development, including the following:**		
Construction of Commercial Building	Public Administration			
Contractors (Artisans and GC)	Real Estate Rental and Leasing	- Business Analytics	- Enterprise Resource Planning	- Professional Services
Distributors	Recreation	- Consumer	- Financial	- Sharing Economy
Educational Services	Retailers	- CRM	- Healthcare and Medical	- Social Media
Engineering Service Firms	Security Providers	- E-commerce	- IT Analytics	- Telematics
Finance and Insurance	Social Services	- E-discovery	- Practice Management	
Fishing and Hunting	Transport and Warehousing			
Forestry	Utilities			
Healthcare Providers	Warehouses			
Hotels	Wholesalers			